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**FOR IMMEDIATE RELEASE**

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**Realtor Gary Schneider Named to Champion's Hall of Fame**

Annapolis, MD: Gary Schneider, a realtor with Champion Realty since 2007, was inducted into the Champion Hall of Fame for achieving \$50 million in settled Champion sales.

A sales representative in the office supply business for 27 years before transitioning to real estate, Schneider's strong work ethic and "self-starter" capabilities helped him quickly gain success with Champion, Schneider said. "I watched and learned from everyone and worked steadily to achieve my goals."

Schneider likes the independence of real estate while benefiting from the support of an experienced management team—the latter a key reason why he chose Champion Realty. "As soon as I talked with Pat Savani [manager of the Annapolis office] I knew that Champion was the right decision. I have so much respect for her knowledge and ethics."

Schneider said he enjoys handling complex transactions and being an advocate for his clients. "This award acknowledges that I've stood the test of time in real estate and I've arrived." In his spare time, he volunteers with the Annapolis Youth Lacrosse Association, where over the past 20 years he's been a coach, officer and administrator.

"Gary is great at this job," Savani said. "His confidence, his attention to detail—he never considers that he can't accomplish what he sets out to do. He loves what he does, and people love him. No matter how late I leave the office, he's still at his desk working hard, and always with a smile."

"Gary is a tremendous asset to the Champion team," said Jon Coile, Champion's president and CEO. "Induction into the Champion Hall of Fame with the very best of our agents puts him into an elite category and is well-deserved recognition for many years of hard work for his clients. We are very proud of him."

**About Champion Realty, Inc.**

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation's second-largest residential real estate brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., HomeServices Lending,

LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 300 sales associates. HomeServices of America's elite network of companies encompasses 30 market-leading residential real estate brands, more than 22,000 agents and 450 offices across 25 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

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