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For Immediate Release

October 24, 2018

Lori Gough Number One Agent at Champion Realty

Top producer for 22 years knows real estate "inside and out"

Severna Park, MD: Lough Gough, a top-producing real estate agent for 22 years, has been named Champion Realty's number one agent in sales volume. Gough joined Champion in 2012 and is an associate broker based in the Annapolis office.

"I take my business and my craft very seriously," Gough said. "To be number one you have to work hard, study hard, be prepared and be available to your clients. I know the business inside and out. I care deeply about my clients and the results we achieve together."

Gough's success over the years ranks her among the top one percent of realtors nationwide. Her areas of expertise include waterfront and luxury homes, helping first-time homebuyers and handling short sales and foreclosures. In 2007 Gough received the prestigious Legend Award from a national franchise for five straight years of exceptional achievement in sales, education and customer satisfaction.

"Lori is an asset to Champion and to her clients because of her attention to detail, borne from many successful years of experience listing and selling homes in this area," said Michael Hamby, co-manager of Champion's Annapolis office. "Her experience is evident in the numerous referrals and return clients she receives. Her strong drive to succeed and be the best she can be has made Lori the excellent agent that she is."

"Lori exemplifies the adage, 'If you really need something done right, give it to a busy person,'" said Jon Coile, president and CEO of Champion Realty. "Lori's a mom, a Realtor, an athlete, a volunteer and the list goes on. Yet she's never too busy to get things done right when it comes to selling real estate. We've got a lot of really great agents. For Lori to be number one in a fast-running crowd says a lot about her capabilities. We are pleased to recognize Lori as the Champion agent with the most sales volume for the past year. She worked very hard for her buyers and sellers to earn that honor, and we are all proud of her."

About Champion Realty, Inc.

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation's second largest residential real estate

brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., Prosperity Mortgage, LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 200 sales associates. HomeServices of America's elite network of companies encompasses 43 market-leading residential real estate brands, over 43,000 agents and 873 offices across 30 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

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