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FOR IMMEDIATE RELEASE

August 8, 2016

Realtor Thomas Hough Inducted into Champion's Hall of Fame

Crofton, MD: Thomas Hough, a realtor with Champion Realty since 1988 and manager of the Crofton office for the past five years, has been named to the Champion Hall of Fame for achieving \$50 million in settled Champion sales.

From his years running a textile factory in Rhode Island and a marina in Severna Park before launching his real estate career, Hough learned how to "look at a problem from many perspectives," he said. "I can put myself in other people's shoes, and if an agent has a problem with a transaction, I help them view it from different angles."

Hough chose Champion as his "first and only broker" because of the company's "overall family feel," he said. "Everyone was welcoming and helpful, and right away Champion was a comfortable fit for me." He enjoys real estate because "there's always something different and new, from changes in technology to aspects of a property I've never dealt with before." He takes as many as 120 hours of continuing education coursework each year, although 15 hours is the requirement for a professional of his experience.

"Joining the Hall of Fame is such an honor," Hough said. "I've known the people who are already there for a long time, and I've looked up to them. It's humbling to now be in the same group."

Hough is a past officer of both the Maryland and Anne Arundel County Associations of REALTORS®. In addition, he has been active in the Boy Scouts of America for 28 years as district chairman in Baltimore, cub master and assistant scout master, and volunteer financial manager for a summer day camp. "Scouting is a tremendous program for teaching skills and moving kids along in life," Hough said.

"Tom has really had a major impact on Champion Realty and the industry in general in the last three decades," said Jon Coile, president and CEO of Champion Realty. "In addition to helping scores of clients over those years and mentoring both new and experienced agents, he also freely gives his time to teach continuing education courses and provide volunteer leadership to the realtor community. That is just the kind of man he is. He is exactly the kind of person we love inducting into the Champion Hall of Fame. I'm very proud to work with him."

About Champion Realty, Inc.

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation's second-largest residential real estate brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., HomeServices Lending, LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 300 sales associates. HomeServices of America's elite network of companies encompasses 30 market-leading residential real estate brands, more than 22,000 agents and 450 offices across 25 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

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