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FOR IMMEDIATE RELEASE

July 17, 2017

**MATT WYBLE ACHIEVES “LEGEND” STATUS AT
CHAMPION REALTY**

One of 33 Champion Colleagues to Sell More Than \$100 Million

Severna Park, MD: Matt Wyble, who joined Champion Realty in 2010 at age 25, has sold more than \$100 million in real estate with Champion, qualifying him as a Legend in the Champion Hall of Fame.

Wyble is one of 33 sales associates to gain “Legend” status in the company’s 30-year history. Last year he was inducted into Champion’s Hall of Fame for earning \$50 million in settled Champion sales.

“Getting legend recognition is awesome, and I’m very proud of my success,” Wyble said. “But it really doesn’t feel like work. I’m in this business because I love what I do.”

Wyble leads a 13-person team he built on the concept of coaching newer agents, providing first-hand experience and transaction expertise, and developing them into high producers. “As team leader, I lend a hand however needed, and we back each other up to deliver a very high level of customer service. I tip my hat to the team because they are a big part of my success.”

“Matt is an exceptional realtor,” said George Savani, manager of the Champion Realty Severna Park office, where Wyble is based. “He began his career at an early age with a tremendous work ethic, adapted his life to the availability of his clients and exceeded his first year’s goals. After that, he kicked in the afterburner and has surpassed his annual goals every year.”

“Matt is an excellent example of the new breed of real estate agent,” said Jon Coile, president and CEO of Champion Realty. “As a millennial, he’s a digital native totally comfortable on all the latest technology. He is plugged in, in real time, with all his friends, clients and team members. With his finger on the pulse of the real estate market, he is able to communicate the latest news to his sphere at a moment’s notice. The team he has built is amazing, with truly talented people who’ve come together to work under his leadership. Great people attract great people and we are extremely proud of Matt and his accomplishments.”

Wyble has earned many accolades since launching his real estate career, including Maryland's "Young Entrepreneur of the Year" in 2014, The Daily Record's 2012 list of "20 in Their Twenties" positioned for success and the Anne Arundel County Association of Realtors Distinguished Sales Achievement Club.

About Champion Realty, Inc.

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation's second-largest residential real estate brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., HomeServices Lending, LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 300 sales associates. HomeServices of America's elite network of companies encompasses 38 market-leading residential real estate brands, nearly 28,000 agents and nearly 550 offices across 28 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

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