



CONTACT:

Andrea Michalski, Director of Marketing
410-975-3018
AndreaMichalski@championrealty.com

FOR IMMEDIATE RELEASE

December 21, 2017

CHAMPION'S MIKE HAMBY EARNS PRESTIGIOUS AWARDS FOR REAL ESTATE EXPERTISE

High Performance in Luxury Market Leads to Home Marketing Specialist Certification and Million Dollar Guild

Annapolis, MD: Mike Hamby of Champion Realty has been named a Certified Luxury Home Marketing Specialist (CLHMS) by the Institute for Luxury Home Marketing in recognition of his expertise in high-end residential properties. The elite group of agents awarded the CLHMS designation has specialized training and a proven track record in the luxury home market.

Simultaneously, Hamby earned membership in the institute's Million Dollar Guild. This means he closed at least two transactions in the past 24 months with a sold price at or above one million dollars. Hamby is one of only four realtors in Anne Arundel County and 22 in Maryland with the CLHMS and Guild designations. He has been with Champion for 12 years and is one of the company's top producers.

"My goal is to provide excellent service and help clients make the best decisions possible," Hamby said. "To that end, I continue to build my knowledge and add certifications that spotlight my particular strengths." Hamby is also a Certified Residential Specialist (CRS) and a Certified Negotiation Expert (CNE.) Fewer than one percent of real estate agents has both of those certifications.

Hamby is also a hugely popular realtor, winning accolades from the public. He was voted Best Realtor for 2017 by readers of the *Maryland Gazette* in its Readers Choice contest and has been a repeat winner in a similar contest run by the Gazette's sister newspaper, *The Capital*—picked as readers' favorite realtor five times since 2011.

"Mike never stops building his credentials and knowledge," said Pat Savani, manager of the Annapolis office where Hamby is based. "He is a consummate professional who does everything he can to ensure clients make informed decisions and get the best results possible."

"Marketing luxury properties isn't the same as general real estate brokerage," said Jon Coile, president and CEO of Champion Realty. "Reaching affluent individuals, sometimes celebrities or political figures, with a message that gets through gatekeepers and resonates with buyers takes a different approach. Mike is a master in this niche. We

are very proud to see him get the recognition he deserves for his extensive skills in marketing luxury homes.”

About Champion Realty, Inc.

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation’s second-largest residential real estate brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., HomeServices Lending, LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 300 sales associates. HomeServices of America’s elite network of companies encompasses 38 market-leading residential real estate brands, nearly 28,000 agents and nearly 550 offices across 28 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

XXX