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FOR IMMEDIATE RELEASE

February 23, 2018

CHAMPION'S MIKE HAMBY ADDS CREDENTIALS FROM NATIONAL ASSOCIATION OF REALTORS

Attains specialized knowledge to boost results for home buyers and Armed Forces personnel

Annapolis, MD: Mike Hamby has added two more certifications—Accredited Buyers Representative (ABR) and Military Relocation Professional (MRP)—to his impressive list of achievements as a realtor with Champion Realty. Both designations, conferred by the National Association of Realtors, require detailed coursework and exams to verify specialized knowledge.

“With the Naval Academy, Fort Meade, Andrews Air Force Base and other military facilities close by, I want the military personnel I represent to make the most of their housing benefits,” Mike said. “The MRP helps me understand key details and nuances I can use to their advantage, whether they are buyers or sellers. Likewise,” he added, “the ABR rounds out my knowledge on behalf of people buying a home—which is often their biggest financial investment ever.” The ABR gives agents key access to information and programs as well as insights into industry trends to better represent their clients.

In December, Mike was named a Certified Luxury Home Marketing Specialist (CLHMS) by the Institute for Luxury Home Marketing, and he earned membership in the institute’s Million Dollar Guild. He holds many other certifications, including Certified Residential Investment Specialist. Fewer than .5 percent of all realtors nationwide have attained his number and range of credentials.

Mike is highly esteemed by the public, having been voted Best Realtor in the 2017 *Maryland Gazette* Readers Choice contest and selected Best Realtor five times since 2011 in a similar contest run by the Gazette’s sister newspaper, *The Capital*.

Mike has been with Champion for 12 years and is one of the company’s top producers.

“Michael’s goal is to provide superb customer service to every one of his clients,” said Pat Savani, co-manager of the Annapolis office where Hamby is based. “An integral part of meeting that commitment is constantly expanding his knowledge.”

Bob McWilliams, Annapolis office co-manager, said, “All great agents have one thing in common: they never stop learning, and they are constantly looking to improve their craft. This is what makes Mike a true Champion and a valuable advocate for anyone looking to buy or sell a home.”

“Many top agents, when they reach their pinnacle, may rest on their laurels, but not Mike,” said Jon Coile, president and CEO of Champion Realty. “He continues to pursue

knowledge and add accreditations to be able to provide his clients the best service possible.”

Find more information about Mike Hamby on his website at www.Callmike.org

About Champion Realty, Inc.

Champion Realty, Inc., is a Berkshire Hathaway affiliate and a wholly-owned subsidiary of HomeServices of America, Inc., the nation’s second-largest residential real estate brokerage company and, through its operating companies, one of the largest providers of integrated real estate services. The Champion family of companies comprises Champion Realty, Inc., Prosperity Mortgage, LLC, Chancellor Title Services and HomeServices Insurance Maryland, all working together to create a full range of real estate services and products and providing a one-stop shopping solution for buyers and sellers in Maryland. Based in Severna Park, Champion Realty serves the Chesapeake Bay Region with seven branch offices and over 300 sales associates. HomeServices of America’s elite network of companies encompasses 38 market-leading residential real estate brands, nearly 28,000 agents and nearly 550 offices across 28 states. A strong Champion Realty brand combined with the superior resources of HomeServices enhances our ability to deliver the full suite of integrated homeownership services.

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